

ERN September 2024 Board Meeting

Summary of Referrals

For the Month of August 2024

- 91 total sent referrals
- 84 accepted referrals
  - 68 inside
  - 16 outside
- 7 pending referrals
  - 4 inside
  - 3 outside
- 0 declined referral
- REFERRER(s) OF THE MONTH
  - Liz Wonders (10)
  - Mark Zieders (9)
  - Deron Shultz (7)
- Most received referrals of the month
  - Deron Shultz (16)
  - Mike Anderson (9)
  - Nick Daniels (6)
- ZERO received for the month
  - Eric Adamson, Ed Bender, Cindy Bowman, Yolanda Hunter, Kofi Odoom, Bob Reed, Luke Walton, Tim Davis Rob Frey Lisanne Grey, Mark Zeiders, Liz Heath, Samantha Hildebrand

**YEAR TO DATE REFERRALS as August, 2024**

- 1755 total sent referrals
- 1718 accepted referrals
  - 1457 inside
  - 261 outside
- 10 pending referrals
  - 7 inside
  - 3 outside
- BEST REFERRER YEAR TO DATE –
  - Ty Stauffer (168)
  - Thaddaeus Robinson (120)
  - Dwight Honecker (93)
- TOP 3 MOST RECEIVED YEAR TO DATE
  - John Stauffer (153)
  - Deron Shultz (124)
  - Thaddaeus Robinson (116)
- YTD – ZERO RECEIVED
  - NONE!!!

***2024 Minimum Referral Requirement Missed (needed/sent)***

Riggs (48/0), Johnny Kehr (47/1), Michelle Kelly (45/3), Rob Frey (41/7), Eric Adamson (38/9), Kofi Odoom (39/9)