ERN May 2024 Board Meeting

Summary of Referrals

For the Month of April 2024

- 432 total sent referrals
- 382 accepted referrals
 - o **337 inside**
 - o 45 outside
- 38 pending referrals
 - o 35 inside
 - o 3 outside
- 12 declined referral
- REFERRER(s) OF THE MONTH
 - Dean Alexander (49)
 - Gary Harcourt (48)
 - o Josh Vann (46)
- Most received referrals of the month
 - John Stauffer (30)
 - Thaddaeus Robinson (25)
 - Danielle Kitchell (21)
- ZERO received for the month
 - o Chris Bevenour, Ed Bender, Tim Davis, Michelle Kelly, Jared Zoldos, Corey Williams

YEAR TO DATE REFERRALS as April, 2024

- 1433 total sent referrals
- 1372 accepted referrals
 - o 1198 inside
 - o 174 outside
- 39 pending referrals
 - o 35 inside
 - o 4 outside
- BEST REFERRER YEAR TO DATE -
 - Ty Stauffer (168)
 - Thaddaeus Robinson (112)
 - John Stauffer (58)
- TOP 3 MOST RECEIVED YEAR TO DATE
 - John Stauffer (145)
 - Thaddaeus Robinson (106)
 - Brock Hively (79)
- YTD ZERO RECEIVED
 - Corey Williams

2024 Minimum Referral Requirement Missed (needed/sent)

Not worried yet.