

## ERN March 2024 Board Meeting

### Summary of Referrals

#### For the Month of February 2024

- 713 total sent referrals
- 654 accepted referrals
  - 608 inside
  - 46 outside
- 55 pending referrals
  - 47 inside
  - 8 outside
- 4 declined referral
- REFERRER(s) OF THE MONTH
  - Ty Stauffer (162)
  - Thaddaeus Robinson (101)
  - John Stauffer (48)
- Most received referrals of the month
  - John Stauffer (114)
  - Thaddaeus Robinson (78)
  - Danielle Kitchell (57)
- ZERO received for the month
  - Chris Bevenour, Ed Bender, Tim Davis, Lianne Gray, Yolanda Hunter, Michelle Kelly, Katie Martney, Kofi Odom, Armel Possi, Joshua Vann, Corey Williams, Mark Zeiders

#### YEAR TO DATE REFERRALS as February, 2024

- 887 total sent referrals
- 822 accepted referrals
  - 746 inside
  - 76 outside
- 57 pending referrals
  - 48 inside
  - 9 outside
- BEST REFERRER YEAR TO DATE –
  - Ty Stauffer (162)
  - Thaddaeus Robinson (106)
  - John Stauffer (48)
- TOP 3 MOST RECEIVED YEAR TO DATE
  - John Stauffer (114)
  - Thaddaeus Robinson (79)
  - Danielle Kitchell (57)
- YTD – ZERO RECEIVED
  - Chris Bevenour,, James Dansereau,Katie Martney, Kofi Odom, Corey Williams, Mark Zieders

***2024 Minimum Referral Requirement Missed (needed/sent)***

Not worried yet.