

ERN January 2025 Board Meeting

Summary of Referrals

For the Month of December 2024

- 218 total sent referrals
- 213 accepted referrals
 - 181 inside
 - 32 outside
- 5 pending referrals
 - 5 inside
 - 0 outside
- 0 declined referral
- REFERRER(S) OF THE MONTH
 - Michelle Kelly (45)
 - Carrie Anderson (25)
 - Ed Bender (22)
- Most received referrals of the month
 - Michael Anderson (39)
 - Jennifer Ford-Hartlaub (27)
 - Greg Engles (21)
- ZERO received for the month
 - Jack Elliot, Brock Hively, Michelle Kelly, Margie Merryman, Brandy Meyers, Justin Obermyer, Kerry Ritz, Mary Royce, Luke Walton, Christa Weyant, Mark Zeiders

YEAR TO DATE REFERRALS as December, 2024

- 2,025 total sent referrals
- 1,992 accepted referrals
 - 1,699 inside
 - 293 outside
- 4 pending referrals
 - 4 inside
 - 0 outside
- BEST REFERRER YEAR TO DATE –
 - Ty Stauffer (168)
 - Dwight Honecker (132)
 - Thaddaeus Robinson (123)
- TOP 3 MOST RECEIVED YEAR TO DATE
 - John Stauffer – 157(148 inside / 9 outside)
 - Greg Engles – 143(113 inside / 30 outside)
 - Michael Anderson - 129 (125 inside / 4 outside)
- YTD – ZERO RECEIVED
 - NONE!!!

2024 Minimum Referral Requirement Missed (needed/sent)

Liz Heath, Kofi Odoom, Patrick Vehar