

## ERN March 2025 Board Meeting

### Summary of Referrals

#### For the Month of February 2025

- 759 total sent referrals
- 599 accepted referrals
  - 550 inside
  - 49 outside
- 139 pending referrals
  - 134 inside
  - 5 outside
- 21 declined referral
- REFERRER(S) OF THE MONTH
  - Thaddaeus Robinson (201)
  - Ty Stauffer (66)
  - John Stauffer (54)
- Most received referrals of the month
  - John Stauffer (89)
  - Greg Engles (66)
  - Nadine Diehl (45)
- ZERO received for the month
  - Jenni Chavis, Tim Davis, Lisanne Gray, Liz Heath, Michelle Kelly, Eddie Papp, Kerry Ritz,

#### YEAR TO DATE REFERRALS as February, 2025

- 868 total sent referrals
  - 704 accepted referrals
    - 634 inside
    - 70 outside
  - 143 pending referrals
    - 137 inside
    - 6 outside
  - BEST REFERRER YEAR TO DATE –
    - Thaddaeus Robinson (209)
    - Ty Stauffer (67)
    - John Stauffer (54)
  - TOP 3 MOST RECEIVED YEAR TO DATE
    - John Stauffer – 89 (86 inside / 3 outside)
    - Greg Engles – 79 (72 inside / 7 outside)
    - Nadine Diehl - 49 (42 inside / 7 outside)
  - YTD – ZERO RECEIVED
    - Lisanne Gray, Liz Heath, Michelle Kelly, Kerry Ritz, Mark Zeiders
- 2025 Minimum Referral Requirement Missed (needed/sent)***

Too Early