

## ERN August 2024 Board Meeting

### Summary of Referrals

#### For the Month of July 2024

- 203 total sent referrals
- 186 accepted referrals
  - 153 inside
  - 33 outside
- 213 pending referrals
  - 10 inside
  - 3 outside
- 4 declined referral
- REFERRER(S) OF THE MONTH
  - Elizabeth Heath (43)
  - Ed Bender (15)
  - Dwight Honecker (14)
- Most received referrals of the month
  - Nick Daniels (21)
  - Deron Shultz (20)
  - Dwight Honecker (16)
- ZERO received for the month
  - Eric Adamson, Ed Bender, Cindy Bowman, Yolanda Hunter, Kofi Odoom, Bob Reed, Luke Walton, Corey Williams, Mark Zeiders

#### YEAR TO DATE REFERRALS as July, 2024

- 1719 total sent referrals
- 1675 accepted referrals
  - 1433 inside
  - 242 outside
- 15 pending referrals
  - 10 inside
  - 5 outside
- BEST REFERRER YEAR TO DATE –
  - Ty Stauffer (168)
  - Thaddaeus Robinson (119)
  - Dwight Honecker (86)
- TOP 3 MOST RECEIVED YEAR TO DATE
  - John Stauffer (148)
  - Thaddaeus Robinson (114)
  - Brock Hively (93)
- YTD – ZERO RECEIVED
  - NONE!!!

#### ***2024 Minimum Referral Requirement Missed (needed/sent)***

Riggs (48/0), Johnny Kehr (47/1), Michelle Kelly (45/3), Corey Williams (41/7), Rob Frey (41/7), Eric Adamson (41/7), Kofi Odoom (39/9)