

ERN April 2024 Board Meeting

Summary of Referrals

For the Month of March 2024

- 134 total sent referrals
- 104 accepted referrals
 - 72 inside
 - 32 outside
- 29 pending referrals
 - 13 inside
 - 16 outside
- 1 declined referral
- REFERRER(s) OF THE MONTH
 - Dwight Honecker (12)
 - Mark Zeiders (8)
 - Greg Hagens (8)
- Most received referrals of the month
 - Jen Ford-Hartlaub(15)
 - Ty Stauffer (10)
 - Dwight Honecker (8)
- ZERO received for the month
 - Chris Bevenour, Ed Bender, Greg Duke, Danielle Kitchell, John Stauffer, Lisanne Gray, Yolanda Hunter, Michelle Kelly, Katie Martney, Kofi Odoom, Armel Possi, Corey Williams, Mark Zeiders, Jared Zoldos

YEAR TO DATE REFERRALS as March, 2024

- 989 total sent referrals
 - 967 accepted referrals
 - 854 inside
 - 113 outside
 - 32 pending referrals
 - 15 inside
 - 17 outside
 - BEST REFERRER YEAR TO DATE –
 - Ty Stauffer (168)
 - Thaddaeus Robinson (111)
 - John Stauffer (58)
 - TOP 3 MOST RECEIVED YEAR TO DATE
 - John Stauffer (114)
 - Thaddaeus Robinson (80)
 - Brock Hively (62)
 - YTD – ZERO RECEIVED
 - Katie Martney, Kofi Odoom, Corey Williams, Mark Zieders
- 2024 Minimum Referral Requirement Missed (needed/sent)***

Not worried yet.