



(www.ernmoney.com)

## KEY INFORMATION SUMMARY

Updated 12/28/2011

### HERITAGE HILLS

Meeting Time – Every Wed @ 7:15-8:30 a.m.  
2700 Mt. Rose Avenue York, PA 17402  
Phone #755-0123

ERN EIN # 87-0736798

### ADDRESS FOR CORRESPONDENCE:

ERN  
211 Pauline Drive, #120  
York, PA 17403

### ORGANIZATIONAL INVESTMENTS

ERN Application Fee (1 <sup>st</sup> year only!)	\$400/yr
ERN Annual Renewal (2 <sup>nd</sup> year on)	\$200/yr
Quarterly breakfast dues (Per quarter)	\$140/qt

### ERN REWARDS

- ❖ Personally passing 4 or more Qualified ERN'd referrals in a week
- ❖ Bringing a guest on Fiver-day \$5
- ❖ Bringing a guest on any other day \$2

### ERN DONATIONS

- No Membership Badge \$ 1
- Late to Meeting (After 7:15) \$ 1
- Late - Showcaser/Dir of 1<sup>st</sup> Impression (After 6:45 am) \$ 1
- Relationship Building (paid to member) \$ 5
- No Guest (Fiver Day) \$ 5
- Meeting Starts Late (7:15) Sgt-at-Arms \$ 5
- Meeting Ends Late (8:30) President \$ 5
- No Show @ Events/Socials/Mixers \$10
- Neglecting to Showcase/Dir 1<sup>st</sup> Impress/ \$ 10 or Present
- Delinquent Dues (Per Week) \$10
- Electronic devices ringing in meeting or texting \$20

### ERN MATERIALS AVAILABLE FOR PURCHASE

ERN Business Card Caddie	\$ 20
Name Badges	\$ 10
ERN Binder	\$ 15
License Plate	\$ 10
ERN Mug	\$ 10

### OFFICERS AND COMMITTEE MEMBERS

At-Large Board Member – **Dwight Honecker\***  
Relationship Building Coordinator-Bob Werner  
Ethics Chairperson – Larry Delp  
Inspector – **Dwight Honecker, Bill Sloman**, Jason Linton, Cassandra Storm, Rob Tracy, Eric Harlacker  
Meals & Meetings Coordinator – Angie Lucabaugh  
Member Recognition – June Simmons, Amy Rawhouser, Mark Zeiders  
Membership Builder – **Richard Reinert\***  
Mentor Chairperson – Dr. Gary Harcourt  
Photography – Dr. Riggs Leach  
President – **Brock Hively\***  
Program Planner – Bob Reed  
Referral Monitor – **Scott Burkholder\***  
Sergeant At Arms – John Stauffer  
Secretary – **Amy Borgiel\***  
Treasurer – **Ed Bender\***  
Vice President – **Bill Sloman\***  
Web Site Director – John Stauffer

\* Indicates Board Member (7) – Eligible to vote – a minimum of 4 must be present to conduct business. All board members are required to attend board meetings. Board meetings are typically held the first Monday of each month.

### KEY POLICIES:

#### Arrival at weekly meetings

6:15 – 6:45 President and Vice President

6:40 – 6:45 Directors of 1<sup>st</sup> Impression & Showcasers are required to be set up and ready for members and guests by 6:45 am.

7:00 All other members – Should plan to be at the meeting by 7:00 am. Members are considered late at 7:16 am.

**Attendance** - A member may miss up to 3 1/2 meetings per quarter. They may also have a designated/qualified alternate who can attend up to 12 meetings/year.

**Snow cancellation - ERN meetings will be cancelled if the school district in which the meeting is held (Dallastown School District) has a delay or is closed.** The hotel is to follow this same policy, so if Dallastown is delayed or canceled, and you show up, there won't be any breakfast.