



(www.ernmoney.com)

KEY INFORMATION SUMMARY

Updated 3/27/08

YORK HOLIDAY INN (West Manchester Mall)

Meeting Time – Every Wed @ 7:15-8:30 a.m.

Contact / Sales Rep – Sue Zirkle

U.S. 30 & Rte 74, York, PA 17404

Phone #846-9500

ERN EIN # 87-0736798

ADDRESS for Correspondence:

ERN - Executive Referral Network

211 Pauline Drive #120

York PA 17402

ORGANIZATIONAL INVESTMENTS

ERN Application Fee (1 st year only!)	\$400/yr
ERN Annual Renewal (2 nd year on)	\$200/yr
Quarterly breakfast dues (Per quarter)	\$125/qt

ERN REWARDS

❖ Personally passing 4 or more Qualified ERN'd referrals in a week	\$1
❖ Bringing a guest on Fiver-day	\$5
❖ Bringing a guest on any other day	\$2

ERN DONATIONS

<input type="checkbox"/> No Membership Badge	\$ 1
<input type="checkbox"/> Not Shaking Hands - Unknown Greeter	\$ 1
<input type="checkbox"/> Late to Meeting (After 7:15)	\$ 1
<input type="checkbox"/> Late - Showcaser/Dir of 1 st Impression (After 6:45 am)	\$ 1
<input type="checkbox"/> Relationship Building (pd to member)	\$ 5
<input type="checkbox"/> No Guest (Fiver Day)	\$ 5
<input type="checkbox"/> Meeting Starts Late (7:15) Sgt-at-Arms	\$ 5
<input type="checkbox"/> Meeting Ends Late (8:30) President	\$ 5
<input type="checkbox"/> No Show @ Events/Socials/Mixers	\$10
<input type="checkbox"/> Neglecting to Showcase/Dir 1 st Impress/ or Present	\$10
<input type="checkbox"/> Delinquent Dues (Per Week)	\$10
<input type="checkbox"/> Electronic devices ringing in meeting	\$20

ERN MATERIALS AVAILABLE FOR PURCHASE

ERN Business Card Caddie	\$ 20
Name Badges	\$ 10
ERN Binder	\$ 15
License Plate	\$ 10
ERN Mug	\$ 10

OFFICERS AND COMMITTEE MEMBERS

At-Large Board Member – **John Stauffer***

ERN Cabinet Administrator – Sid Kohr

Event Planner/Committee – Amy Borgiel (Chairperson)

Kim Kerlin, Karen Young, Sharon Reimold

Ethics Chairperson – Larry Delp

Inspector – Jason Linton, Ed Bender, Jack Elliot

Meals & Meetings Coordinator – Nancy Thompson

Member Recognition – June Simmons

Membership Builder – **Jon Toy***

Mentor Chairperson – Dr. Gary Harcourt

Photography – Dr. Riggs Leach

President – **Dwight Honecker***

Program Planner – Bob Reed

Publicity/Newsletter – Jeff Carl, Kimberly Scott Carl,

Cami Spiridonoff

Referral Monitor – **Jason Linton***

Relationship Builder –

Sergeant At Arms – Mark Zeiders

Secretary – **Karen Young***

Treasurer – **Jon Deakin***

Vice President – **Rob Frey***

Web Site Director – **John Stauffer***

* Indicates Board Member (7) – Eligible to vote – a minimum of 4 must be present to conduct business. All board members are required to attend board meetings. Board meetings are typically held the Tuesday before the 1st Wednesday meeting of the month.

KEY POLICIES:

Arrival at weekly meetings

6:15 – 6:45 President and Vice President

6:40 – 6:45 Directors of 1st Impression & Showcasers are required to be set up and ready for members and guests by 6:45 am.

7:00 All other members – Should plan to be at the meeting by 7:00 am. Members are considered late at 7:16 am.

Attendance - A member may miss up to 3 1/2 meetings per quarter. They may also have a designated/qualified alternate who can attend up to 12 meetings/year.

Snow cancellation - ERN meetings will be cancelled if the school district in which the meeting is held (West York School District) has a delay or is closed. The hotel is to follow this same policy, so if West York is delayed or cancelled, and you show up, there won't be any breakfast.