



Please provide membership detailed answers to the questions below to help us better understand your company at your next ERN visit.

- 1) Business History: The length of time the business has been in operation, any past business locations and products offered.
- 2) Present Business Structure: The present ownership, the number of employees and business location(s).
- 3) Products and Services: The products and services presently offered to the public.
- 4) Client Base: A description of the present client base of the business, general client location and marketing efforts to obtain clients.
- 5) Referral Possibilities: Are there opportunities for potential power partnerships existing in ERN and how the prospect member plans to provide referrals to group members.
- 6) Golden Egg Referral: What type of referral is the prospected member looking for from the group.

If you have any questions, please feel free to reach out to our Membership Builder, Rick Reinert - President of Creation Carpets and Flooring at 717-577-4615.